# U.S. Census Bureau News

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## Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders November 2007

#### **New Orders**

New orders for manufactured durable goods in November increased \$0.2 billion or 0.1 percent to \$214.7 billion, the U.S. Census Bureau announced today. This followed three consecutive monthly decreases including a 0.4 percent October decrease. Excluding transportation, new orders decreased 0.7 percent. Excluding defense, new orders increased 1.2 percent.

Transportation equipment, up two consecutive months, had the largest increase, \$1.2 billion or 1.9 percent to \$63.6 billion. This was due to nondefense aircraft and parts, which increased \$3.1 billion.

## **Shipments**

Shipments of manufactured durable goods in November, down three of the last four months, decreased slightly to \$213.3 billion. This followed a 0.5 percent October increase.

Electrical equipment, appliances, and components, down three of the last four months, had the largest decrease, \$0.1 billion or 1.1 percent to \$10.8 billion.

### **Unfilled Orders**

Unfilled orders for manufactured durable goods in November, up thirty of the last thirty-one months, increased \$7.9 billion or 1.0 percent to \$787.5 billion. This was at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 1.0 percent October increase.

Transportation equipment, up twenty-two consecutive months, had the largest increase, \$6.8 billion or 1.5 percent to \$458.6 billion.

#### **Inventories**

Inventories of manufactured durable goods in November, up four of the last five months, increased \$2.4 billion or 0.8 percent to \$317.2 billion. This was also at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 0.4 percent October increase.

Transportation equipment, up ten of the last eleven months, had the largest increase, \$1.4 billion or 1.7 percent to \$79.7 billion.

## **Capital Goods**

Nondefense new orders for capital goods in November increased \$2.8 billion or 3.8 percent to \$75.9 billion. Shipments decreased \$0.2 billion or 0.4 percent to \$67.4 billion. Unfilled orders increased \$8.4 billion or 1.9 percent to \$448.3 billion. Inventories increased \$1.6 billion or 1.3 percent to \$125.6 billion.

Defense new orders for capital goods in November decreased \$2.1 billion or 24.3 percent to \$6.5 billion. Shipments increased \$0.3 billion or 4.3 percent to \$8.4 billion. Unfilled orders decreased \$1.9 billion or 1.3 percent to \$144.9 billion. Inventories increased \$0.2 billion or 1.1 percent to \$17.7 billion.

#### **Revised October Data**

Revised seasonally adjusted October figures for all manufacturing industries were: new orders, \$423.2 billion (revised from \$423.5 billion); shipments, \$421.9 billion (revised from \$422.3 billion); unfilled orders, \$779.6 billion (revised from \$779.5 billion); and total inventories, \$520.2 billion (revised from \$520.0 billion).

Figures in text are in seasonally adjusted current dollars. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on January 3, 2008, at 10:00 a.m. EST. The advance report on durable goods for December is scheduled for release on January 29, 2008, at 8:30 a.m. EST. See back page for survey description and 2008 release schedule.

Table 1. Durable Goods Manufacturers' Shipments and New Orders [Millions of Dollars]

	Seasonally Adjusted					Not Seasonally Adjusted 1						
ltem	Nov 2007 <sup>2</sup>	Oct 2007 <sup>r</sup>	Sep 2007	Oct - Nov <sup>2</sup>	Sep - Oct '	Aug - Sep	Nov 2007 <sup>2</sup>	Oct 2007 <sup>r</sup>	Nov 2006	2007	Year to Dat	Percent Change 07/06
DURABLE GOODS												
Total: Shipments New Orders <sup>4</sup>	213,275 214,669	213,300 214,510	212,135 215,348	0.0 0.1	0.5 -0.4	-1.8 -1.4	208,651 209,866	220,038 219,610		2,339,612 2,361,403		0.5 0.6
Excluding transportation: Shipments New Orders <sup>4</sup>	156,467 151,025	156,424 152,050	155,440 153,439	0.0 -0.7	0.6 -0.9	-0.5 1.0	151,749 145,122	160,144 156,005		1,706,421 1,658,226		0.7 0.2
Excluding defense: Shipments New Orders <sup>4</sup>	203,220 206,602	203,473 204,183	202,500 205,216	-0.1 1.2	0.5 -0.5	-1.6 0.3	198,327 201,680	210,517 208,759		2,232,949 2,258,332		0.4 1.0
Manufacturing with unfilled orders: Shipments New Orders <sup>4</sup>	149,207 157,110	149,262 157,026	149,199 157,951	0.0 0.1	0.0 -0.6	-1.0 -0.9	144,926 153,185	151,868 158,380		1,632,406 1,725,309		
Primary metals: Shipments New Orders	20,356 20,778	20,429 20,645	20,078 19,888	-0.4 0.6	1.7 3.8	0.0 0.4	19,138 19,740	21,249 20,921	18,226 18,076		215,581 215,607	3.9 3.5
Fabricated metal products: Shipments New Orders	26,147 26,549	26,133 26,710	25,967 26,071	0.1 -0.6	0.6 2.5	-2.0 -2.3	24,962 24,714	27,349 27,444	24,142 23,524		281,883 286,734	
Machinery: Shipments New Orders	28,230 28,741	27,972 29,323	28,581 30,186	0.9 -2.0	-2.1 -2.9	2.2 4.1	26,104 27,066	28,257 30,368	25,359 26,003		300,372 313,434	
Computers and electronic products: Shipments New Orders <sup>4</sup>	33,892 26,868	33,733 27,208	32,940 29,551	0.5 -1.2	2.4 -7.9	-0.6 5.5	34,207 26,138	33,154 26,808	33,214 27,679		356,938 293,449	
Computers and related products: Shipments New Orders	5,749 5,597	5,673 5,098	5,888 5,984	1.3 9.8	-3.7 -14.8	10.4 7.6	5,407 5,255	5,687 5,112	5,173 5,259		59,515 59,272	-1.8 -1.7
Communications equipment: Shipments New Orders	5,430 4,683	5,222 4,808	5,643 6,176	4.0 -2.6	-7.5 -22.2	-1.2 3.2	5,438 4,255	4,794 4,771	5,437 5,119	58,783 59,971	59,605 61,774	-1.4 -2.9
Semiconductors: Shipments New Orders <sup>4</sup>	6,509 (NA)	6,554 (NA)	5,539 (NA)	-0.7 (NA)	18.3 (NA)	-11.6 (NA)	7,044 (NA)	6,940 (NA)	6,945 (NA)	71,112 (NA)	74,451 (NA)	-4.5 (NA)
Electrical equipment, appliances, and components: Shipments New Orders	10,786 10,892	10,910 10,711	10,804 10,487	-1.1 1.7	1.0 2.1	-1.1 -3.3	10,527 10,485	11,165 11,107	10,065 10,309		112,421 116,910	6.1 3.6
Transportation equipment: Shipments New Orders	56,808 63,644	56,876 62,460	56,668 61,881	-0.1 1.9	0.4 0.9	-5.0 -6.9	56,902 64,744	59,894 63,605	57,109 67,608		632,363 692,383	
Motor vehicles and parts: Shipments New Orders	37,949 38,060	37,709 37,662	38,331 37,987	0.6 1.1	-1.6 -0.9	-4.7 -3.4	37,360 37,758	41,878 41,406	38,478 38,737	433,809 431,437	448,637 450,566	-3.3 -4.2
Nondefense aircraft and parts: Shipments New Orders	9,146 18,239	9,380 15,090	8,816 15,042	-2.5 20.9	6.4 0.3	-9.2 15.7	9,590 19,437	8,447 11,924	8,441 13,829	95,479 168,817	80,708 128,730	
Defense aircraft and parts: Shipments New Orders	3,472 2,735	3,556 3,421	3,277 4,082	-2.4 -20.1	8.5 -16.2	-5.0 -28.9	3,632 2,986	3,371 3,350	3,798 5,322		35,676 34,210	
All other durable goods: Shipments New Orders	37,056 37,197	37,247 37,453	37,068 37,254	-0.5 -0.7	0.5 0.5	-1.7 -0.7	36,811 36,979	38,970 39,357	37,134 37,293		427,635 428,294	
Capital goods: <sup>3</sup> Shipments New Orders	75,807 82,309	75,711 81,566	76,133 82,914	0.1 0.9	-0.6 -1.6	0.3 0.7	73,560 81,323	74,679 80,864	72,008 81,985		802,205 876,526	
Nondefense capital goods: Shipments New Orders	67,407 75,852	67,654 73,040	68,056 74,935	-0.4 3.8	-0.6 -2.5	0.9 4.9	64,868 74,788	66,812 71,611	63,517 70,843		715,929 781,950	
Excluding aircraft: Shipments New Orders	61,945 61,398	61,833 61,661	62,571 63,527	0.2 -0.4	-1.2 -2.9	1.8 1.4	58,929 58,570	61,734 63,107	58,014 60,161	663,068 677,153	665,136 689,737	-0.3 -1.8
Defense capital goods: Shipments New Orders	8,400 6,457	8,057 8,526	8,077 7,979	4.3 -24.3	-0.2 6.9	-4.3 -26.8	8,692 6,535	7,867 9,253	8,491 11,142	89,291 85,248	86,276 94,576	

<sup>1</sup> Shipments and new orders are the totals for the period and are adjusted for trading-day and calendar-month variations; unfilled orders and total inventories are as of the end of the period and are not adjusted for trading-day or calendar-month variations.

<sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. Further details on survey design, methodology, and data limitations are contained in our most recent annual benchmark publication, Current Industrial Reports: M3-3(06), "Manufacturers' Shipments, Inventories, and Orders: 2001-2006."

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3. The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining alianding laundry, and other machinery, proposed in the proposed in the

<sup>&</sup>lt;sup>4</sup> Data on new and unfilled orders are not available for the semiconductor industry. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data. Inventories for semiconductor industry data are included in computers and electronic products and total durable goods industries, but are not shown separately.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories [Millions of Dollars]

	Seasonally Adjus Monthly				rcent Chang	ae	Not Seasonally Adjusted  Monthly			Percent
ltem	Nov 2007 <sup>2</sup>	Oct 2007 <sup>r</sup>	Sep 2007	Oct - Nov <sup>2</sup>	Sep - Oct <sup>r</sup>	Aug - Sep	Nov 2007 <sup>2</sup>	Oct 2007 <sup>r</sup>	Nov 2006	Change 2007/ 2006
DURABLE GOODS										
Total:  Unfilled Orders <sup>4</sup> Total Inventories	787,469	779,566	771,803	1.0	1.0	1.1	774,745	766,486	661,474	17.1
	317,232	314,824	313,607	0.8	0.4	0.3	318,165	315,495	308,947	3.0
Excluding transportation: Unfilled Orders <sup>4</sup> Total Inventories	328,891	327,824	325,644	0.3	0.7	1.1	323,761	323,344	297,501	8.8
	237,510	236,454	235,641	0.4	0.3	0.3	237,611	236,151	233,576	1.7
Excluding defense:  Unfilled Orders <sup>4</sup> Total Inventories	628,499	618,608	611,345	1.6	1.2	1.4	619,974	609,577	507,352	22.2
	295,176	293,206	292,249	0.7	0.3	0.2	296,028	293,746	287,271	3.0
Manufacturing with unfilled orders: Unfilled Orders <sup>4</sup> Total Inventories	787,469	779,566	771,803	1.0	1.0	1.1	774,745	766,486	661,474	17.1
	250,924	248,799	247,607	0.9	0.5	0.3	251,635	249,435	241,617	4.1
Primary metals: Unfilled Orders Total Inventories	26,960	26,538	26,322	1.6	0.8	-0.7	25,862	25,260	26,266	-1.5
	30,706	30,964	31,370	-0.8	-1.3	-0.9	30,563	30,680	31,237	-2.2
Fabricated metal products: Unfilled Orders Total Inventories	58,204	57,802	57,225	0.7	1.0	0.2	56,806	57,054	52,979	7.2
	42,107	41,832	41,574	0.7	0.6	0.8	41,452	41,432	40,546	2.2
Machinery: Unfilled Orders Total Inventories	88,388	87,877	86,526	0.6	1.6	1.9	87,291	86,329	75,333	15.9
	52,086	51,803	51,530	0.5	0.5	0.8	52,463	51,797	48,912	7.3
Computers and electronic products:  Unfilled Orders <sup>4</sup> Total Inventories	117,189	117,704	117,675	-0.4	0.0	1.9	115,753	116,778	108,052	7.1
	43,986	43,523	43,294	1.1	0.5	0.4	44,808	44,082	45,201	-0.9
Computers and related products: Unfilled Orders Total Inventories	3,243	3,395	3,970	-4.5	-14.5	2.5	3,243	3,395	3,367	-3.7
	4,510	4,440	4,484	1.6	-1.0	0.9	4,795	4,594	4,816	-0.4
Communications equipment: Unfilled Orders Total Inventories	34,534	35,281	35,695	-2.1	-1.2	1.5	34,078	35,261	32,302	5.5
	7,282	7,199	7,274	1.2	-1.0	-1.3	7,612	7,332	8,025	-5.1
Semiconductors: Unfilled Orders <sup>4</sup> Total Inventories <sup>4</sup>	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Electrical equipment, appliances, and components: Unfilled Orders Total Inventories	23,887 14,684	23,781 14,540	23,980 14,323	0.4 1.0	-0.8 1.5	-1.3 -0.2	23,560 14,610	23,602 14,389	22,128 14,079	6.5 3.8
Transportation equipment: Unfilled Orders Total Inventories	458,578	451,742	446,158	1.5	1.3	1.2	450,984	443,142	363,973	23.9
	79,722	78,370	77,965	1.7	0.5	0.4	80,554	79,344	75,371	6.9
Motor vehicles and parts: Unfilled Orders Total Inventories	19,250	19,139	19,187	0.6	-0.3	-1.8	18,595	18,197	19,854	-6.3
	23,999	24,145	24,237	-0.6	-0.4	-0.6	24,015	24,183	25,519	-5.9
Nondefense Aircraft and parts: Unfilled Orders Total Inventories	295,449 32,688	286,356 31,660	280,646 31,475	3.2 3.2	2.0 0.6	2.3 1.1	291,888 33,367	282,041 32,353	204,423 27,034	42.8 23.4
Defense Aircraft and parts: Unfilled Orders Total Inventories	43,037	43,774	43,909	-1.7	-0.3	1.9	41,642	42,288	41,502	0.3
	13,040	12,809	12,853	1.8	-0.3	0.2	13,088	12,919	12,760	2.6
All other durable goods: Unfilled Orders Total Inventories	14,263	14,122	13,916	1.0	1.5	1.4	14,489	14,321	12,743	13.7
	53,941	53,792	53,549	0.3	0.5	0.2	53,715	53,771	53,601	0.2
Capital goods: <sup>3</sup> Unfilled Orders Total Inventories	593,195	586,693	580,838	1.1	1.0	1.2	584,860	577,097	485,408	20.5
	143,264	141,459	140,274	1.3	0.8	0.5	145,195	142,396	135,503	7.2
Nondefense capital goods: Unfilled Orders Total Inventories	448,307	439,862	434,476	1.9	1.2	1.6	443,704	433,784	343,159	29.3
	125,566	123,962	123,085	1.3	0.7	0.3	127,464	124,878	118,501	7.6
Excluding aircraft: Unfilled Orders Total Inventories	180,708	181,255	181,427	-0.3	-0.1	0.5	179,005	179,364	163,658	9.4
	100,448	99,783	99,012	0.7	0.8	0.3	101,732	100,149	97,082	4.8
Defense capital goods: Unfilled Orders Total Inventories	144,888 17,698	146,831 17,497	146,362 17,189	-1.3 1.1	0.3 1.8	-0.1 2.1	141,156 17,731	143,313 17,518	142,249 17,002	-0.8 4.3

See footnotes at end of Table 1

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,200 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 59 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 62 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,200 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,200 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.

## 2008 Release Dates for M3 Survey

Survey Month	Advance 8:30 A.M.	Preliminary 10:00 A.M.			
Nov 2007	December 27, 2007	January 3, 2008			
Dec 2007	January 29, 2008	February 4, 2008			
Jan 2008	February 27, 2008	March 5, 2008			
Feb 2008	March 26, 2008	April 2, 2008			
Mar 2008	April 24, 2008	May 2, 2008			
Apr 2008	May 28, 2008	June 3, 2008			
May 2008	June 25, 2008	July 2, 2008			
Jun 2008	July 25, 2008	August 4, 2008			
Jul 2008	August 27, 2008	September 3, 2008			
Aug 2008	September 25, 2008	October 2, 2008			
Sep 2008	October 29, 2008	November 4, 2008			
Oct 2008	November 26, 2008	December 4, 2008			
Nov 2008	December 24, 2008				